

CIA/OER/S-7569-75 MEMO FOR: MR. HERBERT M. DENAULT JUN 75
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CIA/OER/S-07569-75

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CENTRAL INTELLIGENCE AGENCY
WASHINGTON, D.C. 20505

26 June 1975

MEMORANDUM FOR: Mr. Herbert M. Denault
Military Materiel Production Section
Military Resources Branch
Department of Defense

The information you requested for General Tighe on
US exposure in Portugal is attached. If we can be of
further assistance in the matter, please call [REDACTED]

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Chief
Northern Europe Branch
Industrial Nations Division
Office of Economic Research

Attachment: As Stated

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THE US PRESENCE IN PORTUGAL

As of May 1975, 9,712 US citizens resided in Portugal. This figure includes 2,157 Americans with official status, 1,759 of whom were military personnel stationed in the Azores. US citizens in continental Portugal numbered 7,067. All of the cited figures exclude tourists and other transients.

The book value of US investment in Portugal at the end of 1973 was \$193 million. Little new investment has been made since the change of government in April 1974.

Following is a list of US-owned or partly US-owned firms that were operating in Portugal in 1971 and are believed to be still active:

NAME OF PARENT AMERICAN CORPORATION	NAME AND FUNCTION OF CORPORATION OPERATING IN PORTUGAL
Abbott Laboratories	Abbott Laboratorios, Lda. Importer and distributor of pharmaceuticals
A.C. Nielsen Company	A.C. Nielsen Company Market research firm
Advance Ross Electronics Corporation	Fabricacao de Conjuntos Electronicos FACEL, SARL Manufacturer of Electronic components
Aeronautical Instrument & Radio Co.	Cinave-Companhia de Instrumentos de Navegacao Aeronautica, SARL Manufacturer of aeronautical instruments.
American Bureau of Shipping	American Bureau of Shipping Ship classification office

NAME OF PARENT AMERICAN CORPORATION	NAME AND FUNCTION OF CORPORATION OPERATING IN PORTUGAL
American Home Products Corporation	Instituto Pasteur de Lisboa Pharmaceutical manufacturer
Armstrong Cork Co.	Cork Trading Co. Purchaser of cork for export
Arthur Andersen & Co.	Arthur Andersen & Co. (Portugal) Accounting Firm
Arthur Young & Co.	Arthur Young & Co. Accounting firm and management consultant
Associated Merchandising Corporation	Associated Merchandising Corporation Purchasing office
AviQUIPO, Inc.	AveQUIPO de Portugal, Lda. Importer of aeronautical material, instruments, spare parts, etc.
B & B Chemical Co. Inc.	Companhia Portuguesa de Produtos Manufacturer of cleaning compounds
Black & Decker Mfg. Co. (through UK branch)	Black & Decker, Limited - Portugal Marketer of portable and electric tools
Blue Bell, Inc.	Blue Bell Portuguesa - Industria de Vestuario, Lda. Garment manufacturer
Burroughs Corporation	Burroughs Electronica de Portugal, SARL Manufacturer of electronic components
Chrysler Corporation	Representacao Automoveis, Lda. Distributor of motor vehicles
Colgate-Palmolive Co.	Colgate-Palmolive Portuguesa, Lda. Manufacturer of soap and other household products.
Cotton City Wash Frocks, Inc.	Sociedade Industrial Luso-Americana de Confeccoes, SARL Manufacturer of children's and ladies' garments.

NAME OF PARENT AMERICAN CORPORATION	NAME AND FUNCTION OF CORPORATION OPERATING IN PORTUGAL
Columbia Pictures International Corp.	Columbia a Warner-Filmes de Portugal, Lda. Motion picture distributor
Consolidated Cork Corp.	Sociedade Corticeira Concorco, Lda. Cork manufacturer and exporter
Control Data Corporation	Control Data Portuguesa, SARL Manufacturer of electronic components
CPG International, Inc.	Knorr Portuguesa - Produtos Alimentares, SARL Producer of food products and soft drinks
Crown Cork & Seal Co., Inc.	Produtos Corticeiros Portugueses, SARL Cork manufacturer and exporter
Dart Industries, Inc.	Tupperware (Portugal) - Artigos Domesticos, Lda. Importer and distributor of plastic food storage and serving containers
Diversa, Inc.	Diversa - Internacional de Exploracao de Diamantes, SARL Prospector for diamonds in Angola
Dodge Cork Co., Inc.	Dodge Cork (Portugal) Lda. Cork exporter
Dun & Bradstreet, Inc.	Dun & Bradstreet Lusitana, Lda. Collector and seller of business information
Eastman Kodak Company	Kodak Portuguesa Limited Importer and distributor of photographic products
Exquisite Form Industries, Inc.	Conlus - Confeccoes Lusas, Lda. Manufacturer of brassieres
Firestone Tire & Rubber Company	Firestone Portuguesa, SARL Manufacturer of automotive tires and tubes
Ford Motor Company	Lord Lusitana, SARL Assembles and distributes automobiles trucks, tractors, and related parts.

NAME OF PARENT AMERICAN CORPORATION	NAME AND FUNCTION OF CORPORATION OPERATING IN PORTUGAL
Fownes Brothers & Co. Inc.	Bolero - Fabrica de Luvas, SARL Manufacturer of fabric and leather goods
General Electric Company	General Electric Portuguesa, SARL Importer, distributor, and servicer of GE products
Honeywell, Inc.	Sociedade Portuguesa Honeywell Bull, Lda. Distributor of electronic computers
General Instruments Corporation	General Instruments Lusitana, SARL Manufacturer of electronic components
General Motors Corp.	General Motors de Portugal, Lda. Assembles and distributes automobiles and trucks
General Tire & Rubber Company	Manufatura Nacional de Borracha, SARL Manufacturer of automotive tires and tubes
General Tire & Rubber Company	Industria Textil do Ave, SARL Spinning and weaving of natural, artificial and synthetic fibers; producer of tire cord
Genesco, Inc.	Textima - Textil Internacional, SARL Manufacturer of garments and knitted wear
Gillette Company	Gillette Portuguesa, Lda. Importer and distributor of razors and blades
Goodyear Tire & Rubber Company	Goodyear Portuguesa, Lda. Distributor of automotive tires and tubes
Gottesman & Company, Inc.	Celnorte-Celulose do Norte, SARL Processor of woodpulp

NAME OF PARENT AMERICAN CORPORATION	NAME AND FUNCTION OF CORPORATION OPERATING IN PORTUGAL
Grolier International Inc.	Grolier International, Inc. Publisher selling own publications
Gulf Oil Corporation	Lisbon Representative of Gulf Oil Company - Eastern Hemisphere
Gulf Oil Corporation	Cabinda Gulf Oil Company Prospector for crude petroleum in Angola
Gulf Oil Corporation	Mozambique Gulf Oil Company Prospector for crude petroleum in Mozambique
Haskins and Sells	Deloitte, Plender, Haskins & Sells, Lda. Accounting firm
H.J. Heinz Co.	Industrias de Alimentacao Idal, Lda. Manufacturer of tomato paste
Hercules, Inc. (through Hercules Powder Co. Ltd., London)	Resiquimica-Resinas Quimicas, Lda. Manufacturer of synthetic resins
Heublein, Inc.	J.M. da Fonseca, Internacional- Vinhos, Lda. Winery
IBM World Trade Corp.	Companhia IBM Portuguesa, SARL Leases and sells data processing equipment and electric typewriters, provides services, and manufactures cards.
Ingersoll-Rand Co.	Ingersoll-Rand, Lda. Importer and distributor of mining and industrial equipment and tools.
International Standard Electric Corp.	Standard Electrica, SARL Manufacturer of telecommunication equipment
International Standard Electric Corp.	Oliva Comercial, SARL Marketer of sewing machines

NAME OF PARENT AMERICAN CORPORATION	NAME AND FUNCTION OF COPORTION OPERATING IN PORTUGAL
International Standard Electric Corp.	Oliva - Industrias Metalurgicas, SARL Manufacturer of sewing machines, bathtubs, metal tubes, etc.
ITT Industries, Inc.	Rabor - Construcoes Electricas, SARL Manufacturer of electric motors
ITT Sheraton Corporation of America	Hoteis Sheraton de Portugal, SARL Hotel in Lisbon
ITT World Directories, Inc.	Imprimarte - Publicacoes e Artes Job printer
ITT World Directories, Inc.	PLT - Publicacoes de Listas Telefonicas, SARL Publishers of telephone directories
Johnson & Johnson	Johnson & Johnson, Lda Manufacturer of hygienic products, baby products, and tooth brushes
Johnson's Wax	Ceras Johnson de Portugal Lda. Manufacturer of waxes, cleaning, and aerosol products
Litton industries Inc.	Litton Business Systems (Maquinas Comerciais) Lda. Distributor of office machines and cash registers
Ludlow Corp.	Sitenor-Sociedade de Industrias Texteis do Norte, SARL Manufacturer of jute cloth
Main Lafrentz & Co.	McLintock, Main, Lafrentz & Co. Accounting firm
Marine Construction & Design Co. (MARCO)	Equimar --- Equipamentos e Maquinas Maritimes, Lda. Manufacturer of hydraulic machinery and electronic equipment for fishing vessels

NAME OF PARENT AMERICAN CORPORATION	NAME AND FUNCTION OF CORPORATION OPERATING IN PORTUGAL
McCann-Erickson, Incorporated	Publicidade McCann Erickson de Portugal, SARL Advertising firm
Merck & Co., Inc.	Merck Sharp & Dohme, Lda. Pharmaceutical distributor
Minnesota Mining & Manufacturing Co.	Minnesota (3M) de Portugal Lda. Importer and distributor of industrial chemicals, tapes, abrasives, adhesives, duplicating and microfilm products, etc.
Mobil Oil Corp.	Mobil Oil Portuguesa, SARL Distributor of petroleum products
NCR Corporation	National Cash Register Company of Portugal, SARL Importer and distributor of cash registers, accounting and adding machines, computers, duplicators and supplies
Norman, Craig, & Kummel, Inc.	Ciesa-Norman, Craig & Kummel, SARL Advertising firm
Rockwell International Corporation	Moligal - Produtora de Assentos de Automovel, Lda
Pan American World Air- ways, Inc.	Pan American World Airways, Inc. Airline sales office
Paramount Pictures Corporation	Paramount filmes of Portugal, Inc. Motion picture distributor
Parke, Davis, & Co.	Parke, Davis, & Co. (Servicos de Informacoes e Propaganda) Sales promotion office
Pfizer International, Inc.	Laboratorios Pfizer, SARL Manufacturer of pharmaceutical and veterinary products.

NAME OF PARENT AMERICAN CORPORATION	NAME AND FUNCTION OF CORPORATION OPERATING IN PORTUGAL
Schering-Plough, Inc.	Plough Portuguesa - Quimico-Farmaceutica, Lda. Cosmetic and pharmaceutical distributor This firm may have been merged into Essex Farmaceutica Portuguesa, Lda. (Manufacturer and distributor of pharmaceuticals)
Reader's Digest Association, Inc.	Seleccoes do Reader's Digest (Portugal), SARL Publisher of magazines and books
Reeves Bros., Inc.	Reeves Portuguesa - Revestimentos, SARL Manufacturer of foam, textile, and vinyl plastics
Reeves Bros, Inc.	Intebis - Industrias Texteis de Beiriz, SARL Manufacturer of knitted textiles
Signetics Corporation	Electronica Signetics de Portugal, Lda. Manufacturer of integrated circuits
Singer Co.	Singer Sewing Machine Co. Distributor of sewing machines, typewriters, electric household appliances, etc.
Exxon Corporation	Esso Standard Portuguesa (Companhia de Petroleos) SARL Oil bunkering firm
Exxon Corporation	Esso Gas (Comercializacao de gas de Petroleo) SARL Marketer of low pressure gases
Sterling Drug, Inc.	Sterling Farmaceutica Portuguesa, Lda. Manufacturer of pharmaceuticals and cosmetics
Texaco, Inc.	Texaco Portuguesa de Petroleos, Lda. Marketer of lubricating oils.

NAME OF PARENT
AMERICAN CORPORATION

NAME AND FUNCTION OF CORPORATION
OPERATING IN PORTUGAL

Torrington Company
(a subsidiary of
Ingersoll-Rand)

Torrington Portuguesa - Industrias
Metalurgicas, SARL
Sewing machine needle manufacturer
(As of June 1975 the parent companies
were weighing a decision to
discontinue the Portuguese operation
because of severe labor problems.)

Trans World Airlines,
Inc.

Trans World Airlines, Inc.
Airline Sales office

Twentieth Century Fox
International Corp.

Fox Filmes Lda.
Motion picture distributor

USM Corporation

United Shoe Machinery Portugal - Ma-
quinas para Calcado, Lda.
Importer of shoe machinery, etc.

USM Corporation

Bostick - Colas e Vedantes, Lda.
Manufacturer of adhesives and
sealants

United States Time Corp.

TMX Portugal, Ltd.
Manufacturer of wrist watches and
clocks

W.R. Grace & Co.

Grace Portuguesa (Produtos Quimicos
e Plasticos) Lda.
Importer and distributor of can
sealing compounds, fluxes, lubricants
for can-makers and flexible packages

FIRMS IN WHICH US CITIZENS ARE PARTNERS

Boyle Exportadora, Lda.
Purchasing agent

Carlos Cudell Goetz
Sales representative handling aircraft equipment and
instruments, art paintings, etc.

Examer - Exportacao para Mercados Estrangeiros, Lda.
Buyer and quality control agent

Haffner, Lda.
Importer and distributor of industrial machinery, pumps, etc.

Leon Sorin, Lda.
Importer selling cultured pearls and jewelry stones

Macintosh & Livingston, Lda.
Market research firm, importer and exporter

Mitel - Minas de Terramonte, Lda.
Miner of lead, silver, and zinc

Mueller Montagem de Estruturas e Maquinas, Lda.
Machinery installer and construction firm

Mundet & Cia. Lda.
Manufacturer and exporter of cork and cork products

C.N. Nell, Lda.
Cork exporter

Perlarte - Importacoes de Perolas e Artigos para Ourives, Lda.
Importer of cultured pearls

Raider, Lda.
Importer and exporter

Robert D.Cole
Independent consultant - marketing communications

Rodafe - Representacoes, Maquinas e Acessorios, Lda.
Importer and distributor of air conditioning, heating and ventilating equipment.

Transcor - Transoceanica Corticeira Lda.
Cork exporter

In addition to the above listed firms, Audio Magnetics has a subsidiary of the same name in Portugal, and Texas Instruments is believed to have had a subsidiary -- Texas

Instruments, Equipamento Electronico (Portugal), SARL -- manufacturing integrated circuits for the past two years. Furthermore, Chevron and Texaco have contracts for petroleum exploration off the Portuguese coast.

Hertz International announced the termination of its Portuguese car rental operation -- R. M. Carreras, Lda. -- last March citing lack of profitability. In May, Otis Elevator Co. apparently abandoned an elevator and escalator manufacturing operation -- Fortis-Otis Ascensores, SARL -- because of a sharp decline in sales and seizure of the plant by militant workers.